

SCOUT SYSTEMS

SERVICES

RESEARCH & PLANNING

IMPLEMENTATION

TRAINING

PRICING

Research & Planning

Every business is unique, and finding the right tools and systems requires careful research and strategic planning. I dive deep into understanding your business needs, workflows, and pain points to identify the best technology solutions. This includes:

1. Analysing your current processes to find areas where technology can save time and increase efficiency.
2. Researching and trialling software, tools, and automation options that align with your industry, goals, and budget. If one software tool is needed, I will create a comprehensive comparison report showcasing the best options available suited to your needs.
3. Developing a clear, customised plan for integrating new systems, so they seamlessly fit into your existing workflow.



Implementation

Implementing new technology into an existing system can be overwhelming, but I ensure a smooth, hassle-free process. Once we've planned the best approach, I handle the technical setup and system integration, so your business can hit the ground running with minimal disruption. This service includes:

- Setting up and configuring the new systems or software to fit your specific requirements.
- Integrating new tools with your current software, ensuring they work together seamlessly (whether it's CRMs, project management tools, or automation platforms).
- Transferring your data into the new system. i.e. client data.
- Testing and troubleshooting to ensure everything operates smoothly, and addressing any issues that arise during the transition.

Training

A new system is only as effective as the people using it! I offer comprehensive training to ensure you and your team can fully utilise the new tools and technology. This service includes:

1. One-on-one or group training sessions tailored to different skill levels, so everyone feels confident using the new systems.
2. Hands-on demonstrations and guided practice, with clear, simple instructions on how to use the software and tools to maximise productivity.
3. Ongoing support and resources, ensuring that you have the knowledge to adapt to future updates or changes within your system.



Pricing

Every business is unique, so I don't believe in one-size-fits-all pricing.

After our free introductory call, I'll prepare a tailored proposal outlining:

- The scope of work
- The estimated number of hours required
- A customised price based on your needs

This ensures you're only paying for the work that matters most to your business - no unnecessary extras.

Projects are priced based on the complexity of your systems, the number of tools involved, and the level of customisation required.

Hourly rates and package pricing are both available depending on the scope.

Here's how it works:

1. **Introductory Call** - we discuss your needs, goals, and current setup.
2. **Proposal** – you'll receive a detailed scope with an estimated number of hours and a fixed price or range.
3. **Approval** – once approved, we lock in your project and schedule the work.